



P+Ex Workshop  
September 18, 2024

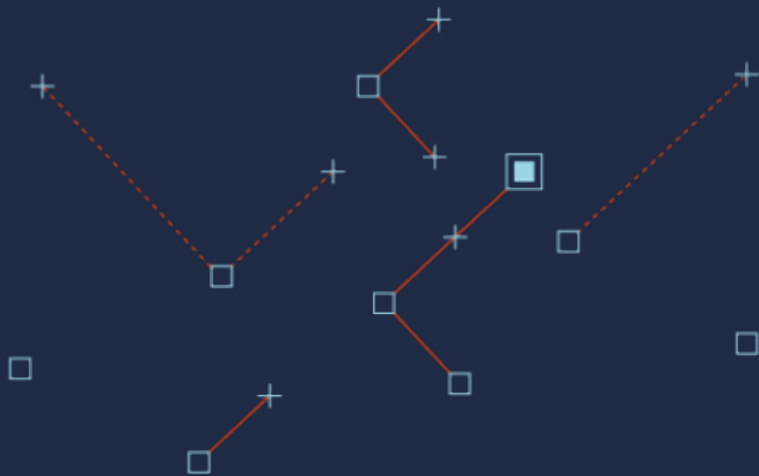
Alex Brisson

# We are Norda Stelo

## Driving Engineering through Innovation. Together. Sustainably.

Mobilizing the collective intelligence towards the sustainability of our partners' assets, our communities and the planet.

*Brown Is the New Green !<sup>MC</sup>*



## 18 Offices

- / Canada
- / USA
- / New Caledonia

## +900 Professionals

## 7 Business Sectors

- / Energy
- / Manufacturing and Processing
- / Railway
- / Mining and Metallurgy
- / Ports
- / Roads
- / Public Transit

## 155M\$ CAD

Annual Revenue (FY2024)

## Norda Stelo

Headquartered in Quebec, Canada, Norda Stelo is a leader among medium-sized consulting engineering firms, operating for over 60 years, in 18 offices, throughout Canada and around the world. It carries out projects in some 50 countries.

An independent, employee-owned company, Norda Stelo has expertise in 18 centers of excellence and is active in several markets, including Energy, Manufacturing & Processing, Mining & Metallurgy, Roads, Sustainable Transportation and Smart Mobility.



**Norda Stelo Solutions** was founded in early 2022 to support the development of new technology products, focusing on asset sustainability and productivity.





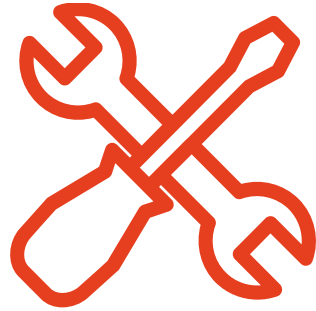
Norda Stelo  
becomes the first  
major engineering  
firm in Canada to  
receive the B Corp  
certification

## The Basis of Our Business Model



TRUST

+



SKILLS

+



LOCAL PRESENCE

=

**LONG-TERM  
PARTNERSHIP**



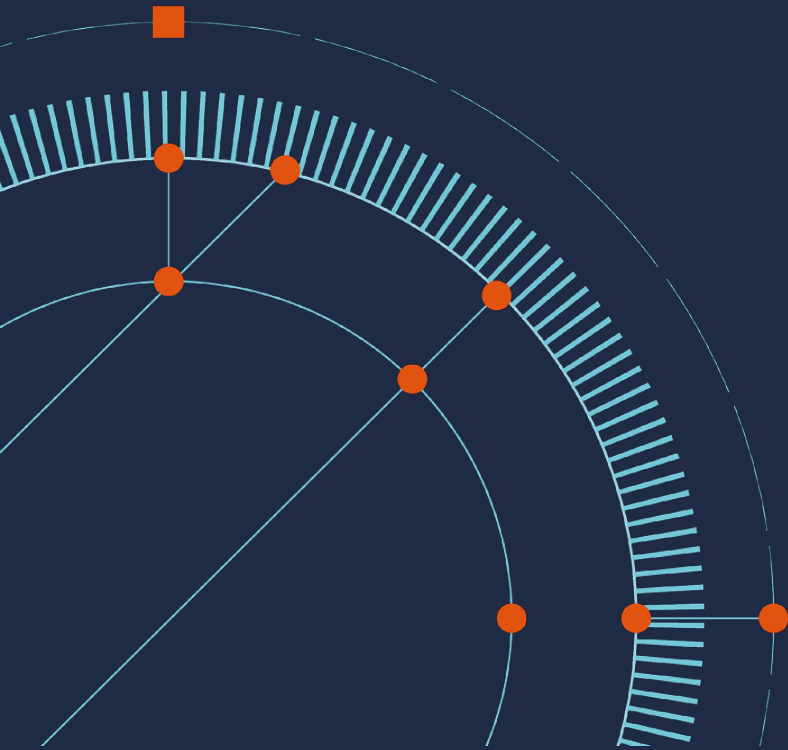
RioTinto



GLENCORE



# Our Centres of Excellence



Environment, Climate Change  
and Community



Construction



Electricity



Rail



Asset Integrity  
and Reliability Management



Automation,  
Robotics and Industrial IT



Building Mechanics  
and Electricity



Mechanical and Material Handling



Mining Engineering



Smart Mobility



Bridges



Ports and Coastal



Processes



Roads



Structure



Civil and  
Engineering Works



Piping and  
Pressure Vessels



Geology

# **ESG & Asset Management**




# Our Ambitions

**Become the world leader in asset durability in 2028**

## Growth

- Organic and non-organic

## International

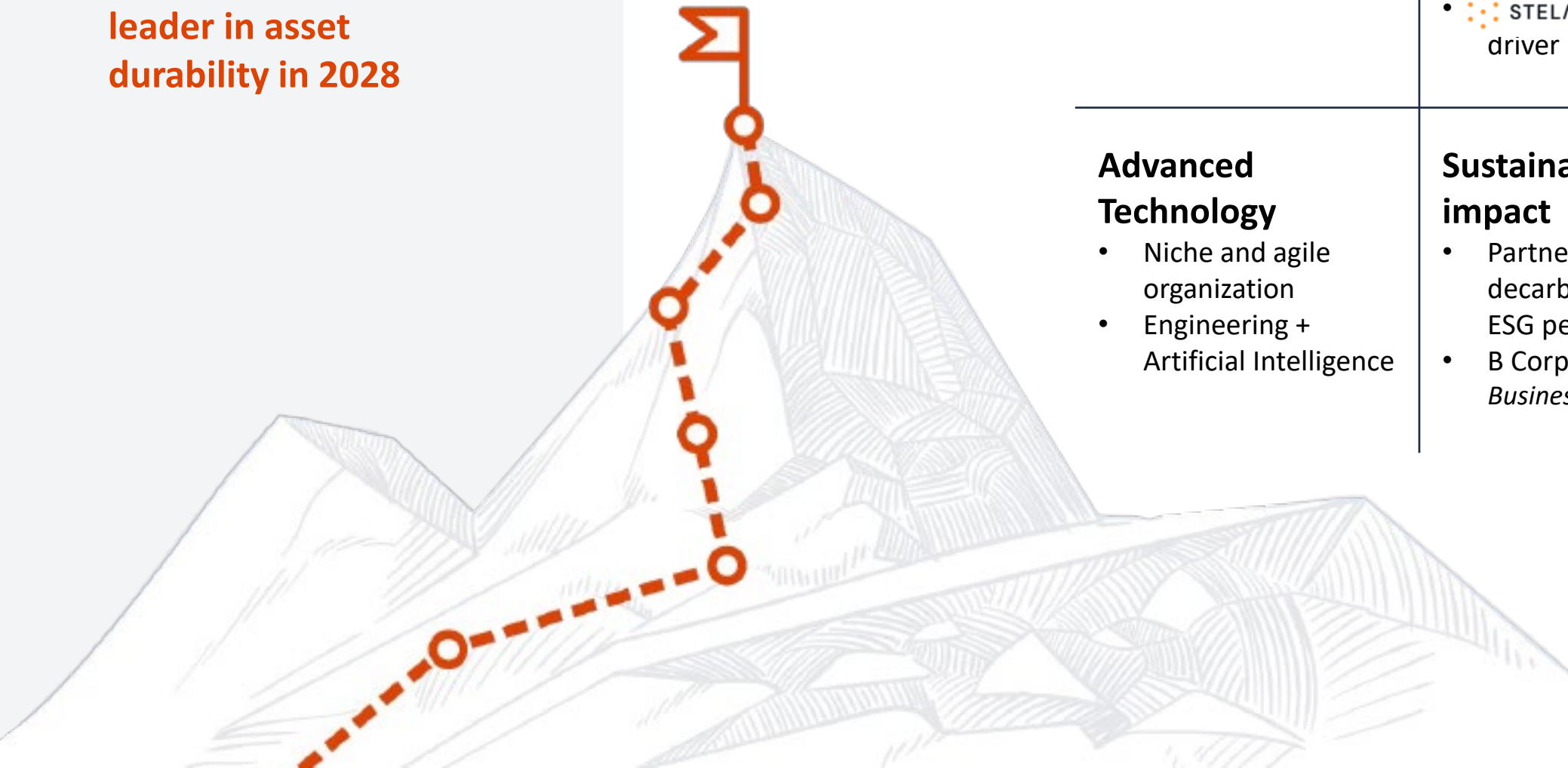
- Expand outside Canada
-  STELAR as a growth driver

## Advanced Technology

- Niche and agile organization
- Engineering + Artificial Intelligence

## Sustainable impact

- Partner in decarbonization and ESG performance
- B Corp *Impact Business Model*





# Our Growth Business Sectors

Port

Railway

Mining industry

Energy transition

Decarbonization - ESG



## Strategic Focus

### Smart “Site-to-Port”

Delivering solutions to our clients and partners in the mining, rail and port sectors to materialize our growth.

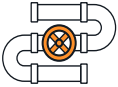




PORT  
ASSETS



BUILDINGS



PIPING  
NETWORKS



STRUCTURES



PROCESS TANKS



RAILWAY  
NETWORKS



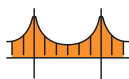
PRODUCTION/  
PROCESS  
EQUIPMENT



MOBILE  
EQUIPMENT



ROADS



BRIDGES

# Asset Management



Expertise in Asset  
Management Governance  
& Intelligent Asset  
Performance Management



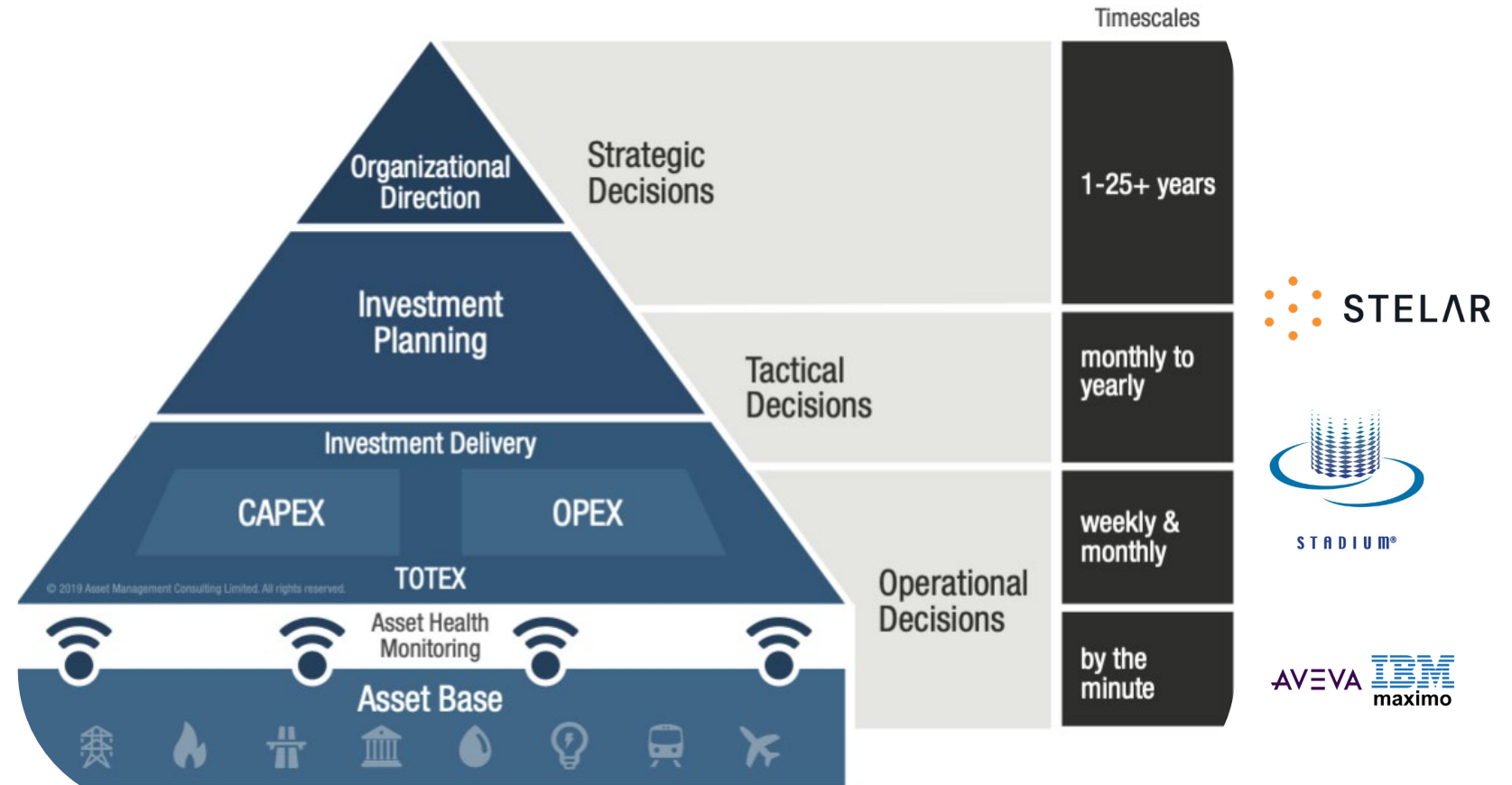
Asset Management  
Advisory



Institute of Asset Management  
[www.theiam.org](http://www.theiam.org)



# Asset Governance





# Asset Management

## Recent Projects



### Asset Integrity Assessment

Agnico Eagle Meliadine Mine



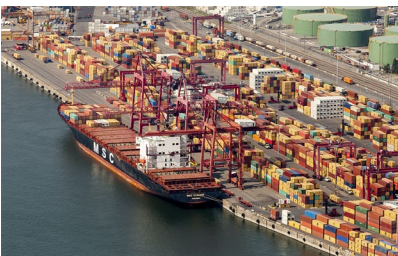
### Inspection and condition assessment program

Neptune Terminals, Canada



### Asset management program advisory

Port of Montreal, Canada



### Asset maintenance program for the electrolytic zinc plant

CE Zinc (Glencore), Canada

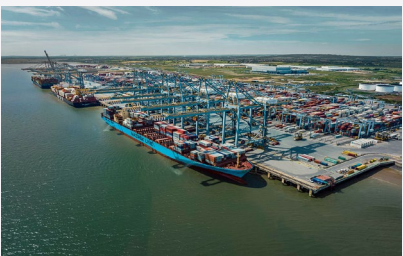


### Asset Management program / Stelar integration at London Gateway

**SIMCO Technologies** and Norda Stelo combined their strengths in order to support London Gateway in their Asset Management program. SIMCO Technologies, with their extensive experience and qualification in condition assessment of port infrastructures, support London Gateway Port facilities managing the health of their civil assets. **Norda Stelo**, with the integration of the **Stelar** platform will facilitate the collection of data on civil work assets and operations linked to asset tracking: health, risk, residual life.

This combined and innovative practice ensures a rigorous follow-up of assets to repair and maintain components according to evolving needs. This prevents deterioration, optimizes use to extend life, and considers the environmental impact of asset management decisions.

Port of London Authority, UK





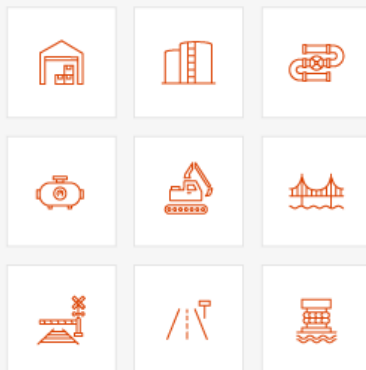
## This Combination Allows to Benefit from Many Capabilities:

- Provides an overview of asset condition, residual life, and assets at risk
- Supports CAPEX and OPEX investment decisions
- Provides insightful financial, environmental, social, and governance (ESG) data
- Reduces downtime, major breakdowns, and unforeseen expenses
- Improves the efficiency of maintenance activities by digitizing operations



## 1. COLLECT, CLEAN UP AND CENTRALIZE DATA

### ASSETS



Inspection data

IoT data

CMMS



## 2. ANALYZE DATA

Statistics, calculations, aggregations, AI

### ASSET FILE

General information  
Health status  
Risk category  
Interventions and coming costs  
...

### SPECIALIZED MODULES

RBI 581

Corrosion  
rate

Health  
index

Defect  
recognition

Dev.  
/ Life Cycle Costs / Residual life  
/ Defect severity suggestion  
/ Intervention recommendation



## 3. VISUALIZE AND DECIDE

Visualize data via a dashboard

Plan investments according  
to recommendations (\$ et GHG)

Manage the progress of  
intervention projects

Predict and alert according to  
pre-registered parameters



## Norda Stelo X Stelar: Anticipated Benefits

20 to 25%

Increase in the lifespan of  
assets

50%

Hours saved on capital  
investment and asset  
maintenance budget  
preparation

10%

Savings on maintenance  
and inspection costs

2 to 6%

Improvement in  
equipment uptime

Impact on ESG performance



# Mesure your asset's ESG performance

## Strategies

Present and explain your asset management approach

Concretely address ESG imperatives

Obtain operator collaboration to capture environmental data



## Benefits

Justify ESG performance based on objective quantified metrics

Demonstrate that you are taking concrete steps to reduce your environmental footprint

Compound the benefits of a collaborative approach to better leverage ESG performance

Carbon Footprint Module  
Combining the Stelar pillars

Pillar 1

Condition assesment and  
residual life



Pillar 2

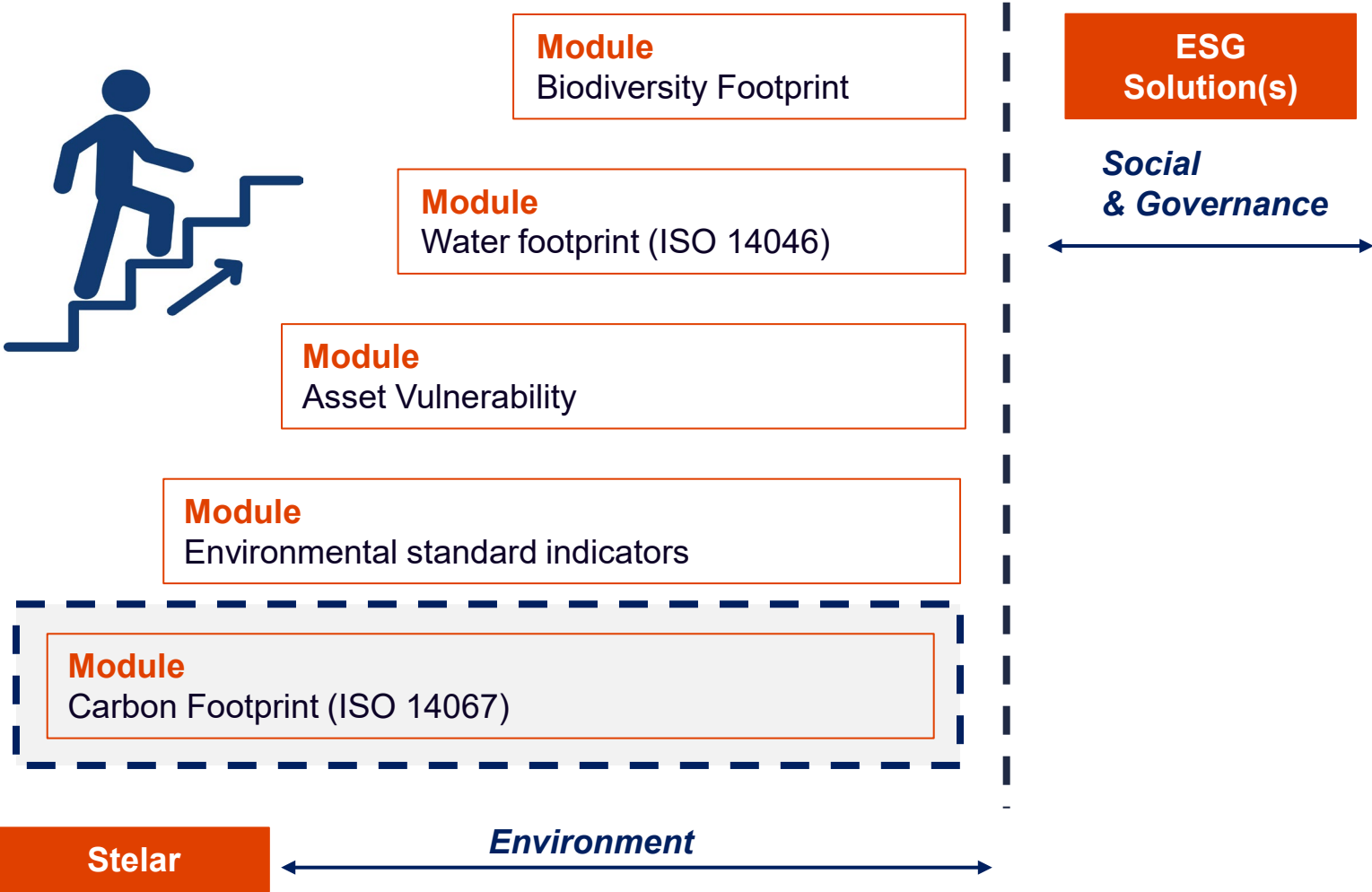
Risk-based investment  
planning



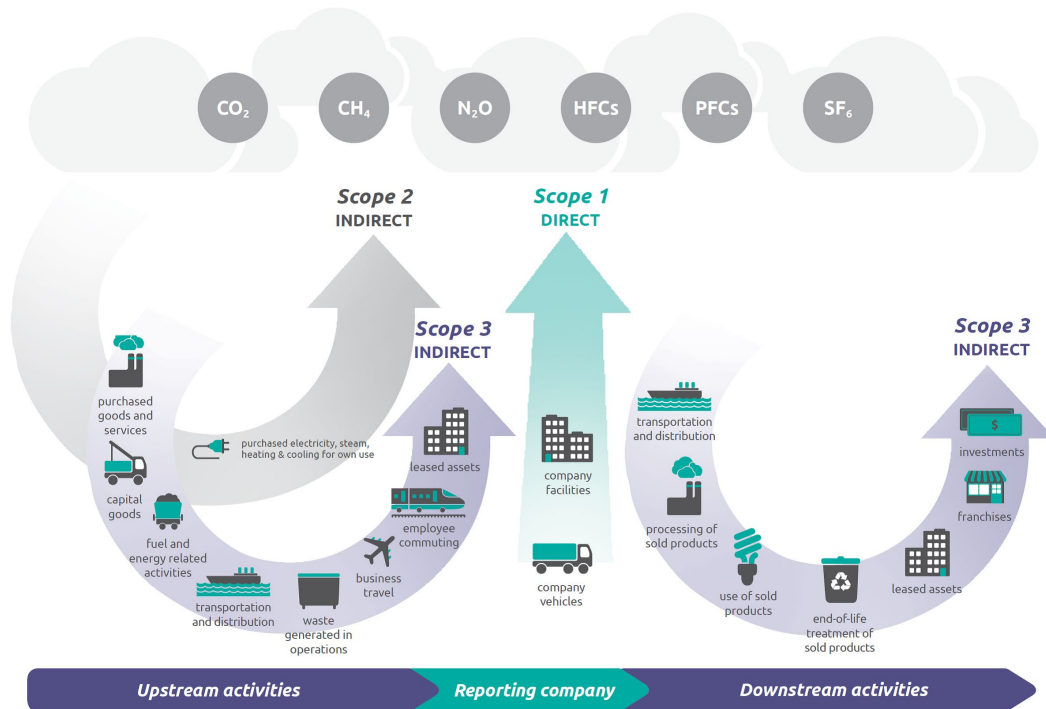
Pillar 3

Carbon footprint

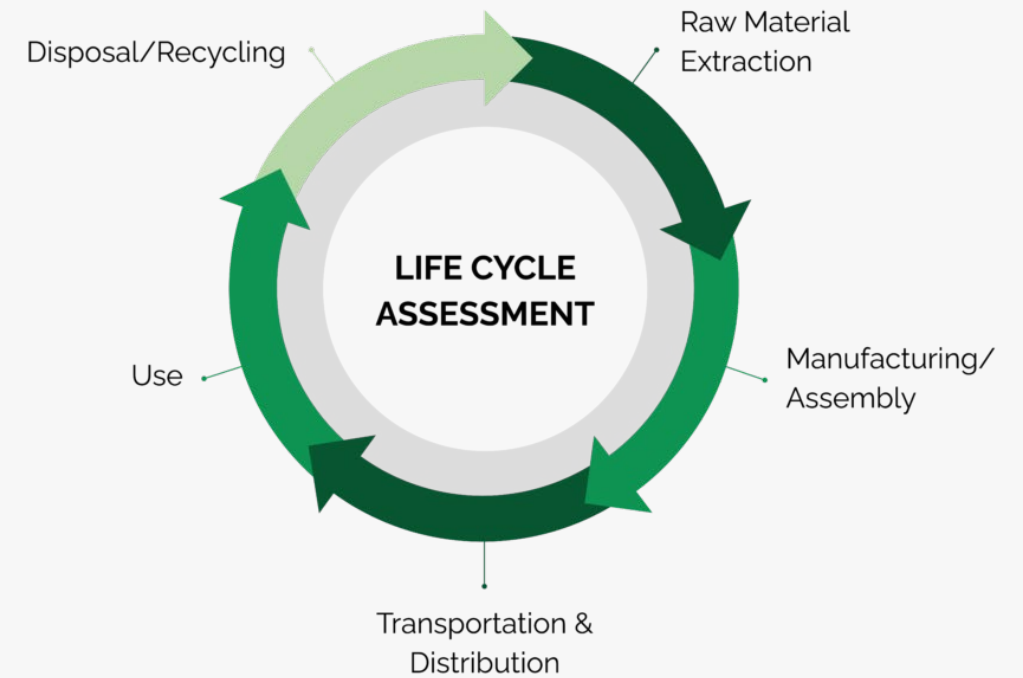
Decision-support tool for asset  
durability, incorporating  
environmental aspects



# GHG Quantification (ISO 14064)



# Life Cycle Analysis (ISO 14040/44)



# Stelar: Decision Support Tool

Example : Maintaining major road bridge until new construction (15 yrs)

## Road Bridge (real case)

Manufacturing Date : 1940  
End of Life Projected by Stelar : 2015  
Health Index: **Critical**

Scenario 1 :  
Replacement in  
2040

### Scenario 1: Concrete Screed Maintenance as usual

Replacement Cost : at least \$12M  
Carbon cost of replacement (scope 1) : 0.25Mt CO2 eq  
Carbon cost of replacement (scope 2 & 3) : 2.4Mt CO2 eq  
Health Index: **Bad**

Scenario 2:  
Replacement in  
2040

### Scenario 2: Deck Replacement with Conventional Concrete

Replacement Cost : \$19M  
Carbon cost of replacement (scope 1) : 0.27Mt CO2 eq  
Carbon cost of replacement (scope 2 & 3) : 1.2Mt CO2 eq  
Health Index: *Moderate*

Scenario 3 :  
Replacement in  
2040

### Scenario 3: Deck Replacement with Ultra-High Performance Fibre-reinforced Concrete

Replacement Cost : \$27M  
Carbon cost of replacement : 0.45Mt CO2 eq  
Carbon cost of replacement (scope 2 & 3) : 0.76Mt CO2 eq  
Health Index: *Moderate*

## Optimal scenario using LCA methodology :

Economic aspect only : scenario 1

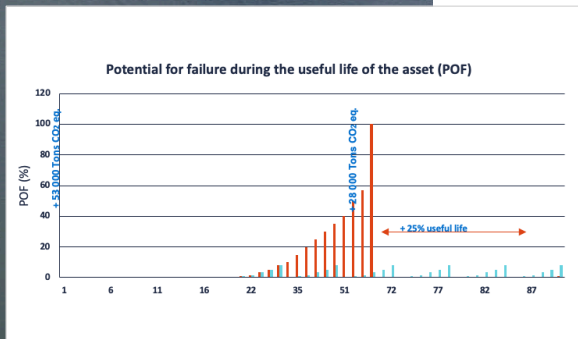
By integrating Carbon Footprint Module : scenario 2





Société portuaire  
du Bas-Saint-Laurent  
et de la Gaspésie

Québec



# SPBSG reduces its carbon footprint with Stelar

The Société portuaire du Bas-Saint-Laurent et de la Gaspésie implements Stelar to improve asset visibility, increase ports remaining useful life and reduce its carbon footprint.

## Challenge

Management did not have visibility on the status of their port assets and the required investments in the coming years.

## Solution

Stelar has been implemented to integrate inspection studies and plan capex investments accordingly while increasing asset durability and thus reducing carbon footprint.

## Results

28,000t of carbon avoidance for one wharf only through extending the life of the port assets. 25% increase in the expected remaining useful life of one wharf!

